

#### **Inspiring Leadership**

#### Mission

Our aim is to encourage business-to-business networking within Australia and bilateral trade between Australia and Israel, which we have been doing successfully since 1970.

#### **Upcoming Business Luncheons**



Tuesday 24 March 2009 12.00 noon to 2.00pm Hilton Adelaide

Mr Brian Pink, Australian Statistician, Australian Bureau of Statistics



Thursday 21 May 2009 12.00 noon to 2.00pm Hilton Adelaide

Mr Paul O'Sullivan, Director-General of Security, ASIO



Wednesday 22 April 2009 12.00 noon to 2.00pm Hilton Adelaide

Mr Ron Fisher, MD, Raytheon Australia



Wednesday 10 June 2009 12.00 noon to 2.00pm Hilton Adelaide

Dr Megan Clark, CEO, CSIRO

#### **Upcoming CEO Luncheons** 'SA Business Leaders' Series



Wednesday 29 April 2009 12.00 noon to 2.00pm Sfera's Park Suites & Convention

Mr Jim Whalley, MD, Nova Group



Thursday 7 May 2009 12.00 noon to 2.00pm **Thomson Playford Cutlers** 

Ms Anne Howe, CEO, SA Water



Thursday 30 April 2009 12.00 noon to 2.00pm Hilton Adelaide

Mr Guy Roberts, CEO, Penrice Soda Holdings Ltd



Tuesday 26 May 2009 12 noon to 2.00pm Hilton Adelaide

Mr Chris Stathy, MD, Philmac





Allen Bolaffi President AICC SA/NT



Alisha Fisher
National Coordinator
& CEO SA/NT
alisha@aicc.org.au



Diana De Hulsters
Business Developmer
Manager SA/NT
diana@aicc.org.au



Kay Scutter Event & Administration Manager SA/NT

#### **AICC** Research

During December 2008, AICC commissioned Square Holes to conduct market research among members in order to better understand the business networking needs and expectations of event attendees in order to improve events and increase membership.

Main findings include the following:

- Three in four [77%] of current members are **satisfied with their membership.** The main reason for joining AICC/YBF is for networking opportunities [75%].
- Value gained from AICC/YBF events was overwhelmingly through networking [86%].
- AICC was seen to perform above average by the majority of respondents across event areas including the vast majority [94%] who thought overall organisation was above average.
- AICC events rated highest in comparison with similar organisations events.

Lunchtime was seen as the most convenient time for events by two in three [68%] of respondents.

- Communication was viewed positively by the majority [93%]; the most valuable form of communication was overwhelmingly email invitations [83%].
- AICC / YBF's key priority for the year ahead was seen as providing events to network and share ideas [66%].

#### **About Square Holes**

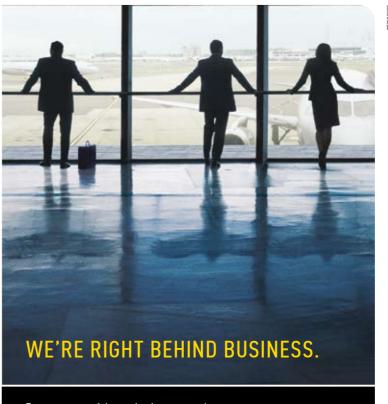
We are the voice of consumers.

Square Holes is a progressive market research agency with a passion for supporting **branding, advertising** and **digital:** 

- ✓ 'Illumination' to inspire and guide.
- √ 'Testing' for confidence and direction.
- ✓ 'Monitoring' of impact and opportunities.

From this we provide imagination consulting to inspire **creativity**, allow **clarity** and support **commitment**.





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# Could a BMW really be the best value car in its class?

Wheels magazine certainly thinks so.





In the latest Gold Star Cars report, Wheels magazine compared many of the hidden costs of ownership, assessing nearly 100 cars in its quest to find the vehicles that represented the best value in their class. In addition to purchase price, it based its analysis on the following:

- Resale value

Safety

- Finance costs
- Warranty
- Drive

- Insurance premiums Ser
  - Servicing

Fuel efficiency

Outstandingly, BMW won eight awards with victories including models from the 1 Series, 3 Series, 5 Series, X5 and Z4.

Visit Adelaide BMW to learn more about the Wheels Gold Star Cars and what makes a BMW the best value car in its class.



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## Travel is more than just A to B. Travel should make business seem like pleasure.

At Hilton Adelaide, we never forget that doing business should be a pleasure too.

So next time you're planning a meeting, let our professional event planners take care of everything.

As an AICC member, a full day meeting – including lunch at Simon Bryant's Brasserie – is only \$60p.p. until June!\*



\* Conditions apply

### Welcome to our New AICC members

Baker IDI - Ms Kathy Mott Coca-Cola Amatil - Mr Tony Macolino Commonwealth Bank of Australia Institutional Banking - Mr Todd Roberts Department of Trade & Economic Development - Ms Colleen Lower EnviroAction - Ms Jean Cannon Goldman Sachs JB Were - Mr David Leon Hilton Adelaide - Mr Bas de Graaff Inclusive Directions - Mr Peter Emmerton National Council of Women of SA Inc - Ms Glenys Jones

Newsgallery Pty Ltd - Ms Leila Henderson PKF - Mr Matthew Laming Restaurant Associates - Ms Zoe Wheatley-Dawson ResultzCorp Pty Ltd - Mr David Ferrier SA Native Title Services Ltd – Mr Parry Agius Schiavello (SA) Pty Ltd - Mr Steve Lockwood Square Holes - Mr Jason Dunstone Tagara Group - Mr Tullio Tagliaferri Thomson Playford Cutlers - Ms Belinda Kaftan Water Industry Alliance - Mr Joe Flynn

Opportunities An important aspect of our mission is to encourage bilateral trade between Australia and Israel. If you are interested in receiving our Testandal Control of the Control of Invitations or if you have a trade related question please contact Alisha Fisher, CEO on 8221 7004 or Alisha@aicc.org.au

#### with the AICC

The Australia-Israel Chamber of Commerce (AICC) is Australia's pre-eminent Chamber of Commerce and one of the country's most prestigious and active business networking organisations. The AICC exists to meet the needs of businesses either by increasing business opportunities of our members within Australia or by increasing bilateral trade between Australia and Israel.

The AICC enjoys a unique position in the Australian business community through its ability to attract the nation's most prominent business and political leaders as both speakers and event attendees. The AICC leverages this extraordinary business network to deliver its members a strong commercial return, both in terms of targeted business promotion and personal access to relevant decision makers.

Established in 1970, the AICC is a national organisation with offices in Adelaide, Sydney, Melbourne, Brisbane and Perth, as well as in Auckland and Tel Aviv. Each of these offices manages an extensive and impressive member network and event series to enhance non-partisan business networking at senior levels and vigorously promotes bilateral trade through inbound and outbound trade missions. Each State Chamber has its own particular benefits, terms and conditions and costings for Membership.

In South Australia the AICC hosts over 60 events per year. Our Major Business Luncheons regularly attract 250+ corporate business leaders. In addition to these lunches, and due to popular demand, we have been organising more smaller events such as our CEO and Up Close & Personal Events, Boardroom Lunches, Seminars and Member Only Events with an attendance of 20 to 100 people that provide quality business networking opportunities and more personal interaction with our guest speakers.

#### Membership of the AICC is open to any individual or organisation that wishes to join.

Membership of AICC also gives you access to our Young Business Forum (YBF). YBF provides an insight into young business people in South Australia and is committed to fostering the growth of tomorrow's corporate leaders through valuable networking forums and programs. YBF comprises of individuals aged 20-35 from diverse industry sectors who want access networking and development opportunities at an early stage in their careers.

To join the AICC in South Australia please contact:

Diana De Hulsters - Business Development Manager SA/NT

e: diana@aicc.org.au **p:** 8221 7004 m: 0412 452 169





#### Is now in South Australia

In February 2009, the Adelaide office of Baker IDI opened, with the appointment of Ms Kathy Mott as General Manager. Baker IDI plans to be an active player in the health and medical research community in SA.

Baker IDI Heart and Diabetes Institute is the nation's premier health and medical research institute tackling the deadly trio of obesity, diabetes and cardiovascular disease. Our work extends from the laboratory to widescale community studies.

- Every 10 minutes an Australian dies from heart disease
- More than 2.5 million adult Australians are obese
- One in three people aged over 40 have Type 2 diabetes or have a high risk of developing diabetes.

Our Adelaide operations will grow steadily over the next 12 months as collaborations with Adelaide based researchers in the three universities and other research institutes take off.

If you want to learn more about our work, discuss potential collaborations or support the institute then call Kathy Mott on 0421 097 113.

Baker IDI Heart and Diabetes Institute Level 3, 195 North Terrace Adelaide. SA 5000 08 8462 9700

kathy.mott@bakeridi.edu.au Email: www.bakeridi.edu.au



# SHIRAZ..... IT'S WHO WE ARE STONEMASON SHIRAZ Ometion BALLAST A STONE

MYRTLE GROVE ROAD CURRENCY CREEK SA 5214. PH:8555 4215

# Adelaide <mark>E</mark> Calendar

#### **SPEAKER** DATE Business Luncheon - Mr Brian Pink, Australian Statistician, Australian Bureau of Statistics 24 March Cereal Networking - Members Only Breakfast 3 April Business Luncheon - Mr Ron Fisher, MD, Raytheon Australia 22 April Whisky Experience & Dinner - Members Only 23 April CEO Luncheon - SA Business Leaders Series - Mr Jim Whalley, MD, Nova Group 29 April CEO Luncheon - SA Business Leaders Series - Mr Guy Roberts, CEO, Penrice Soda Holdings 30 April YBF: Showdown Breakfast - Mr Steven Trigg, CEO, Crows v Mr Mark Haysman, CEO, Power 1 May Cereal Networking - Members Only Breakfast 6 May CEO Luncheon - SA Business Leaders Series - Ms Anne Howe, CEO, SA Water 7 May Business Luncheon - Mr Paul O'Sullivan, Director-General, ASIO 21 May CEO Luncheon - SA Business Leaders Series - Mr Chris Stathy, MD, Philmac 26 May Cereal Networking - Members Only Breakfast 5 June Business Luncheon - Dr Megan Clarke, CEO, CSIRO 10 June CEO Luncheon - SA Business Leaders Series - Mr Horden Wiltshire, CEO, m.Net Corporation 11 June Business Luncheon - Mr Bernie Brookes, CEO, Myer 16 July CEO Luncheon - SA Business Leaders Series - Mr Andrew Fletcher, CEO, Defence SA 31 July CEO Luncheon - SA Business Leaders Series - Mr Ian Stone, CEO, RAA 3 August Business Luncheon - Mr Mike Smith, CEO, ANZ Banking Group 2 September CEO Luncheon - Mr Saul Eslake, Chief Economist, ANZ Banking Group 26 October Remembrance Day Breakfast with Foundation Daw Park 10 November

Please visit our national website at www.aicc.org.au for updates on events nationally.

#### **AICC Business Luncheon** Effects of Climate Change to Agribusiness – 12 December 2008



AICC End of Year drinks with Sponsors & Gold Club Members – 18 December 2008



AICC High Tea – 29 January 2009

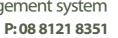


AICC Business Luncheon – Mr Chris Richardson – 9 February 2009



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**AICC Members Only Cocktail Party** SA Water Learning Centre – 11 February 2009



AICC Members Only Cereal Networking - 6 February 2009



AICC CEO Luncheon – Mr Alf Ianniello - 3 March 2009



YBF Breakfast – Mr Michael Fazzini - 6 March 2009



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#### **AICC thanks their annual State Sponsors**











































